

IAN M. FALCONE

363 LAWRENCE STREET MARIETTA, GA 30060

(770) 426-9359 IMF@FALCONEFIRM.COM

SENIOR ATTORNEY

BANKRUPTCY LAW

SMALL BUSINESS LAW

FAMILY LAW

Highly accomplished senior attorney with 20 years of experience focusing on bankruptcy (personal and small business cases), small business law (business formation, contract negotiation and commercial litigation) and family law (divorce, child custody, modification and contempt matters).

PROFESSIONAL EXPERIENCE

THE FALCONE LAW FIRM, P.C., MARIETTA, GEORGIA

Owner/Senior Attorney (1996 – Present)

Owner and Senior Attorney for professional law office focusing on corporate and personal bankruptcy, small business law, and domestic issues. Provide practical legal advice to individual and corporate clients. Routinely consult with local family law and business law attorneys on bankruptcy implications in non-bankruptcy cases. Examples of typical legal matters:

THERESA STRAIT V. DANIEL STRAIT. FULTON COUNTY SUP. COURT. CASE NO. 2009CV178100
Qualified and testified as an expert bankruptcy witness in this divorce case on behalf of the plaintiff. Main testimony focused on the calculations of disposable monthly income and the impact of an alimony award on the calculations in bankruptcy court.

NEW VINTAGE FARMS, LLC, CHAPTER 11, NDGA CASE NO. 11-72447
Successfully reorganized this struggling horse farm and training facility through principal reduction, interest rate reduction and extension of maturity date.

TEMPLE CROSSING, INC., CHAPTER 11, NDGA CASE NO. 11-85181
Successfully reorganized this single asset real estate company through interest rate and principal reduction and extended amortization of debt.

IN RE: MARCELO FERRARI, CHAPTER 11, NDGA CASE NO.: 11-60245
Represented debtor's soon to be ex-wife regarding claims against estate arising from the marriage and pending divorce.

JOEY AND ISALIA GRAVELL, CHAPTER 11, NDGA CASE NO.: 10-78920
Successfully reorganized these individual debtors that operated multiple rental units through reduced interest rates, principal reductions and extended amortization of debt.

SUSAN AND BRAD PRYOR, CHAPTER 11, NDGA CASE NO.: 08-82444-REB.
Successfully reorganized these individual debtors that operated 20+ rental units through reduced interest rates, principal reductions and extended amortization of debt.

ATLANTA MORTUARY SERVICES, INC., CHAPTER 11 NDGA CASE NO.: 10-95923-JRS
Successfully reorganized this small business debtor that operates a wholesale and retail mortuary business.

JEFFERSON ROAD, LLC, CHAPTER 11, NDGA CASE No.: 10-73245 -REB
Single Asset Real Estate case involving a struggling hotel in Jacksonville, Florida. Case was dismissed with debtor's consent upon reaching an agreement with the debtor's main creditor that restructured its debt obligations.

JUDITH BROWN, CHAPTER 7, NDGA CASE No.:10-43338
Successfully utilized Chapter 7 to discharge approximately \$500,000 of debt owed to the Federal and State taxing authorities.

ROGER AND JANICE JOHNS, CHAPTER 13, NDGA CASE No.: 08-61644
Successfully utilized Chapter 13 to eliminate approximately \$140,000 of unsecured tax debt and reduced secured tax obligations based on the fair market value of debtor's assets.

MOONEY CONSTRUCTION COMPANY
Represented this general contractor and its surety since 2004 on multiple matters involving construction claims and general business related matters.

GUY ROBINSON V. SOUTHERN COMMERCIAL BUILDERS, COBB COUNTY STATE CT. 06A6737-5
Successfully defended this breach of contract claim against the general contractor. A jury trial resulted in a verdict substantially less than the amount claimed.

FRANCIS V. FRANCIS, COBB COUNTY SUPERIOR COURT. CASE No.: 99-1-07791-33
Over a three year period, fought for and obtained custody for this mother that had initially agreed that the father should have custody. The father subsequently continued his quest to obtain custody through repeated motions and appeals, including an attempt to obtain custody in an Alabama court through an emergency motion. All attempts were thwarted. The child continues to reside with her mother.

BRASFIELD V. BRASFIELD, COBB COUNTY SUPERIOR COURT. CASE No.: 05-1-09931-34
Successfully obtained custody for this young father after the Guardian Ad Litem had recommended that mother be awarded custody. The mother had engaged in inappropriate internet communications while the children were in her care.

EDUCATION

ALBANY LAW SCHOOL OF UNION UNIVERSITY, ALBANY, NY
JURIS DOCTORATE, 1992

TUFTS UNIVERSITY, COLLEGE OF ENGINEERING, MEDFORD, MA
BACHELOR OF SCIENCE IN ENGINEERING PSYCHOLOGY, 1989

ADMISSIONS, ASSOCIATIONS AND ACCOMPLISHMENTS

- Speaker: Strafford Publications Webinar. July 18, 2012. *Divorce: When a Spouse Files Bankruptcy.*
- Bankruptcy Section of the Cobb County Bar Association – Founding Member (2012)
- Speaker: Cobb Bar Business Law Section. May 10, 2012. *The Business Case for Bankruptcy.*
- President Solo/Small Firm Practice Section of the Cobb County Bar Association (2011 – 2012)

- Speaker: ICLE: Consumer and Business Bankruptcy. October 28-29, 2010. *Issues in Mortgage Modification – How To Obtain A Modification And What To Do Once You Have One.*
- Speaker: Cobb County Bar Family Law Section. May 18, 2011. *Bankruptcy and Family Law: A Few Things Every Divorce Lawyer Should Know.*
- Featured in The Atlanta Business Chronicle (*Georgia Business Bankruptcies Increase 16%*, October 1-7, 2004)
- Featured in Fulton County Daily Report (*Upping the Ante. Metro-area firms are asking for more from their lawyers: legal acumen plus the business skills needed to market the firm*, December 13, 2004)
- Member of NACBA (National Association of Consumer Bankruptcy Attorneys)
- Member of MACBAG (Metropolitan Atlanta Consumer Bankruptcy Group)
- Admitted to Georgia, New York, Connecticut and Federal Courts.
- Admitted to Court of Appeals and Supreme Court, Georgia
- Member of Cobb County Bar Association
- Former President of the Atlanta Tufts Alliance, A Chapter of the Tufts University Alumni Association
- Former Chairman of the Lawyers in Practice Committee of the Younger Lawyers Section of the State Bar of Georgia
- Member of State Bar of Georgia, Family Law Section
- Member of State Bar of Georgia, Bankruptcy Law Section